

Nantes Atlantique

Airport

RATES 2017

AIRPORT FEES



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N.B. :

Rates of Aeronautic Services apply **from April 1st 2017**
(may be subject to modification by government rule)

AIRPORT FEES

Airport services billing guide

The department invoicing customers remains at your disposal for any information on aeronautical fees and qualification for exemption. It is responsible for centralising your fleet information, and opening customer accounts.

For any question:

① **Department invoicing customers**
Tel: 33 2.40.84.83.45
Fax: 33 2.40.84.95.00
Email : facturationclients@nantes.aeroport.fr

The department collection customers is in charge of debt collection, putting in place and follow up of financial warranties and providing rate simulations

For any question:

① **Department collection customers**
Tel: 33 2.40.84.83.45
Fax: 33 2.40.84.95.00
Email : recouvrement@nantes.aeroport.fr

Who pays the fees?

→ Landing, parking & passengers : Aircraft operator

Landing

In accordance with the decision of the Economic Consultative Advisory "Cocoéco" of Nantes Atlantique airport of :

- 11/29/2006 for aircrafts with a maximum take off weight under 6 tons,
- 11/08/2007 for aircrafts with a maximum take off weight over 6 tons,

The fixed tariff of landing fees includes the use of lighting installations.

Billing terms

A landing fee is payable by all aircraft landing at the airport. It is calculated in accordance with the maximum take-off weight indicated on the aircraft's air-worthiness certificate rounded up to the nearest ton, as listed on the VERITAS register for the year in progress.

AIRCRAFTS WITH A MAXIMUM TAKE OFF WEIGHT UNDER 6 TONS

Price in EURO excl.VAT

Weight	From 04/01/2017 to 03/31/2018
1 to 6 tons :	17,18

AIRCRAFTS WITH A MAXIMUM TAKE OFF WEIGHT OVER 6 TONS

The decree of 26 February 2009 (French Law: NOR: DEVA 0903992A) sets out the method for calculating the landing fee. The landing fee rates are allocated a modulation coefficient in function of the aircraft's characteristic noise level and the time of landing.

Aircraft classification is made from a statement by the customer (cf general terms of sale Art.1.1 "la flotte du client"). In the absence of this statement, Group 1 classification is automatic and hence application of the most restricting modulation coefficient.

Modulation coefficients

ACOUSTIC GROUPS	From 6 am to 10 pm (local time)	From 10 pm to 6 am (local time)
Acoustic Groups 1-2-3-4	1,77	3,54
Acoustic Groups 5A-5B	0,85	1,77

Rates (basic price before noise co-efficient adjustment)

Price in EURO excl. VAT

Weight	From 04/01/2017 to 03/31/2018
7 to 12 tons:	
7 tons	51,54
Per additional ton	1,12
13 to 24 tons:	
13 tons	61,83
Per additional ton	1,96
25 to 46 tons:	
25 tons	85,87
Per additional ton	3,43
47 to 74 tons:	
47 tons	160,32
Per additional ton	3,76
75 tons and more:	
75 tons	297,74
Per additional ton	6,64

Exemption

Reductions

- Helicopters (Article 5 – Decree of 01.24.56 according to the French laws), **50%**
- Aircraft weighing less than 6 tons which belong to an approved French flying club. Applies for domestic flights, **20%**
- Aircraft weighing less than 6 tons on application of the fixed rate aeronautics package, **30%**
- Aircraft belonging to transport companies or air companies that perform training flights which do not involve transportation or remunerated work during said flights. For each landing operation, touch down with refuelling (Article 6 – Decree of 01.24.56 according to the French laws), **75%**

- Further to the company “Aéroports du Grand Ouest” agreement and according to the meetings of the Economic Advisory Commission (11.10.11) inciting reductions will be granted for opening new lines (page 13). **Variable by no more than 80%**

Exempt cases

- Aircraft assigned for the transportation of prominent public figures going about their duties featured on a list drawn up by the French minister for civil Aviation (Article 9-a – Decree of 01.24.56 according to the French laws), **100%**
- State aircraft performing technical assignments on the order of the French minister for civil Aviation (Article 9-b – Decree of 01.24.56 according to the French laws), **100%**
- Test flights to check aircraft subsequent to alterations, repair or adjustment of engine units or onboard apparatus or after installation of a new item of equipment on board the aircraft, on condition that the aircraft in question belongs to a transportation or air company that is not remunerated for said flights and that only the members of the crew and persons controlling the tests are on board (Article 9-c – Decree of 01.24.56 according to the French laws), **100%**
- Aircraft forced to return to the airport due to technical incidents or bad weather conditions (Article 9-d – Decree of 01.24.56 according to the French laws), **100%**
- Aircrafts presenting obvious historical interest (list of news report of Group for the security Civil Aviation) or aircraft holding a limited airworthiness certificate as collector's aircraft (CNRAC). **100%**

Parking

Billing terms

Parking fees are calculated on an hourly basis in accordance with the maximum take-off weights indicated on the aircraft's airworthiness certificate, listed on the VERITAS register for the year in progress rounded up to the nearest ton.

All part hours are payable.

Nose-in parking stands : India, Juliett, Hotel, Lima n°1 à 5, Parking stands n°1 à 7

Rates

Price in EURO Excl VAT

Traffic	From 04/01/2017 to 03/31/2018
Per ton and per hour	0,61
Granted parking period on nose-in parking stands	First 30mn
Granted parking period on other parking stands	First 45mn

Surcharge for long term parking

Upon a decision by the Nantes Atlantique Airport Consultative Economic Commission of 11/06/2009, depending on the length of utilisation of the infrastructure, the parking fee is increased by the percentages given below :

The calculation of the surcharge is based on a complete parking duration.

PARKING DURATION	PERCENTAGE SURCHARGE
Duration > 60 hours	100%
Duration > 72 hours	200%
Duration > 96 hours	300%

Exemption

Exempt cases

- Aircraft especially designated for the transportation of prominent public figures going about their duties featured on a list drawn up by the French Minister for civil Aviation (Article 10 – Decree of 07.22.59 according to the French laws), **100%**
- State aircraft performing specific technical assignments defined by joint decree of the French Minister for Civil Aviation and the French Ministry of Transport (Article 10 – Decree of 07.22.59 according to the French laws), **100%**
- Flying club aircraft used solely for private or leisure purposes to the exclusion of all professional or commercial ends on condition that they use the garage areas specifically designated by the company “Aeroports du Grand Ouest” (Article 8 – Decree of 07.22.59 according to the French laws), **100%**
- Aircrafts with a maximum take-off weight under 2 tons, **100%**
- Aircrafts presenting obvious historical interest (list of news report of Group for the security Civil Aviation) or aircraft holding a limited airworthiness certificate as collector's aircraft (CNRAC), **100%**
- According to the meeting of the Economic Advisory Commission of 11/05/2010, inciting reductions will be granted for a based aircraft at Nantes Atlantique Airport (page 15). **Variable by no more than 100%**

Passengers

Billing terms

In accordance with Article R 224.4.1 of the French Civil Aviation Code, fees shall be payable for using airport installations designed for passenger reception for the use of common works and premises used for passenger boarding, disembarking and check-in.

Passenger fees shall be collected when passengers board all aircraft operated for commercial purposes or all aircraft with a maximum take-off weight of 6 tons.

The passenger fee remains regardless of the operator's own operating option.

Air transport companies are obliged by law to declare their number of passengers on the traffic sheet. In the event that said document is not submitted to the Accounting Department within 48 hours of said movement, the passenger numbers for which they shall be billed, shall correspond to the maximum capacity for the type of airplane in question (on the basis of most recent data sent or, by default, the manufacturer's specifications).

Said fee shall vary by flight geographical destination. Said destinations shall be divided into 3 zones from Airports in Mainland France.

On November 18th 1989, Nantes Atlantique Airport Economic Consultative Committee devised a schedule of passenger rates applicable for destinations in French overseas departments, regions and communities (DROM-COM).

Flights to French overseas departments, regions and communities (DROM-COM) are deemed to be those whose point of arrival is situated in terrestrial regions and adjacent territorial waters thereto which are classified as overseas departments, regions and communities (DROM-COM): Guadeloupe, Martinique, Reunion Island, Guyana, New Caledonia, French Polynesia, Wallis and Futuna, Mayotte, Saint-Pierre et Miquelon.

On December 14th 1994 Nantes Atlantique Airport Economic Advisory Commission devised a schedule of passenger rates applicable for European & Schengen destinations.

On 8th November 2007 the economic consultative commission "Cocoeco" of Nantes Atlantique airport established that European & Schengen traffic will equally apply to domestic flights.

European & Schengen traffic is interpreted as flights whose point of arrival is situated in the terrestrial regions and adjoining territorial waters thereto whose political authority is a member of the European Union : Germany, Austria, Belgium, Denmark, Spain (including the Canaries), Finland, France, Greece, The Netherlands, Ireland, Iceland, Italy, Luxembourg, Norway, Portugal (including the Azores), United Kingdom, Sweden, Liechtenstein, Czech Republic, Hungary, Estonia, Malta, Latvia, Lithuania, Cyprus, Poland, Slovakia, Switzerland, Slovenia, Bulgaria and Romania, Croatia (as from 07/01/2013).

On November 9th 2012 Nantes Atlantique Airport Economic Advisory Commission established a new modulation coefficient applicable on winter on pax fees (winter => from November 1st 2017 to March 31th 2018).

Rates

Price in EURO Excl VAT Per departing passenger :

	FRENCH OVERSEAS DEPARTMENTS, REGIONS & COMMUNITIES	EUROPEAN & SCHENGEN TRAFFIC	INTERNATIONAL
From 04/01/2017 to 03/31/2018	8,30	6,48	13,26

Winter Modulation on pax fees (From 1st November 2017 to March 31th 2018)

WINTER SEASON	PERCENTAGE REDUCTION	FOR INFORMATION WINTER FEES
Rate FRENCH OVERSEAS DEPARTMENTS, REGIONS & COMMUNITIES	-16,85%	6,90
Rate EUROPEAN & SCHENGEN TRAFFIC	-17,00%	5,38
Rate INTERNATIONAL	-17,35%	10,96

Exemptions

Exempt cases

- Crew members (Article 6 – Decree of 02.28.81 according to the French laws), **100%**
- Passengers in direct transit performing a temporary stop-over at the airport and leaving on an aircraft with a departure flight number identical to the flight number of the aircraft on which they arrived (Article 19 – Decree of 12.19.94 according to the French laws), **100%**
- Passengers in aircraft that have been forced to return to the airport due to technical incidents or bad weather conditions (Article 6 – Decree of 02.28.81 according to the French laws), **100%**
- Passengers in aircraft performing technical stop-overs (Article 6 – Decree of 02.28.81 according to the French laws), **100%**
- Children under the age of 2 (Article 6 – Decree of 02.28.81 according to the French laws), **100%**

Reductions

- Further to the company Aéroports du Grand Ouest's agreement and according to the meetings of the Economic Advisory Commission of the 10th November 2011 inciting reductions will be granted for opening new lines. (page 13). **Variable by no more than 80%**

PRM Assistance Charge (P.R.M.)

Rates

This fee is charged for assisting people who have a disability or reduced mobility.

The said fee shall be payable for all departing passengers according to the conditions of the passenger fee.

Price in EURO Excl VAT Per departing passenger :

	P.R.M. assistance charge
Price per departing passenger	0,45

Exemptions

Exempt cases

- Crew members (Article 6 – Decree of 02.28.81 according to the French laws), **100%**
- Passengers in direct transit performing a temporary stop-over at the airport and leaving on an aircraft with a departure flight number identical to the flight number of the aircraft on which they arrived (Article 19 – Decree of 12.19.94 according to the French laws), **100%**
- Passengers in aircraft that have been forced to return to the airport due to technical incidents or bad weather conditions (Article 6 – Decree of 02.28.81 according to the French laws), **100%**
- Passengers in aircraft performing technical stop-overs (Article 6 – Decree of 02.28.81 according to the French laws), **100%**
- Children under the age of 2 (Article 6 – Decree of 02.28.81 according to the French laws). **100%**

Variable item – fuel

An aircraft refuelling service is available at Nantes Atlantique Airport 24 hours a day, provided by the companies TOTAL MARKETING SERVICES and SOCIETE DES PETROLES SHELL.

For further details:

① **AVITAIR**
Nantes Atlantique Airport
44340 Bouguenais
Tel: 33 2.40.84.81.20
Fax: 33 2.40.84.81.56
Email : avitairnte@wanadoo.fr

Billing terms

At Nantes Atlantique Airport, aircraft fuel and oils are sold at the fuel price in application.

Oil companies shall be required to pay a fee in accordance with Article R 224.2 of the French Civil Aviation Code. The latter shall feature a variable item calculated in accordance with aircraft fuel quantities (excluding lubricants).

Rates

Price in EURO Excl VAT / per hectolitre

	From 04/01/2017 to 03/31/2018
JET A1 and AVGAS	0,37

Fixed rate aeronautics packages

For any flights in an aircraft with a maximum take-off weight under 6 tons (general, private or business aviation) and on prior request with the company "Aéroports du Grand Ouest", aeronautical fees may be billed on a fixed rate package basis with a biannual or annual periodicity (available with a flight per month minimum).

The fixed package rate includes mainly the landing fee; parking fee may be part of it on specific request from the customer. The calculation of this fixed package rate will be based on an estimated and declared program of flights and on the basis of the current prices list of landing and parking fees. Agreement on this fixed package rate involved a 30% reduction on the landing fee so calculated. The integration of parking fee in the fixed package rate does not involve any specific reduction.

Passenger fee, and parking fee if not included in the fixed package rate, will be charged on supplement.

Agreement on the fixed package rate is subjected on the condition of a re-sending under 15 days of the « Bon pour accord » signed by the beneficiary. In case of non respect of this duration, landing and parkings fees will be charged on the basis of the current and published rates for the concerned period.

For any further information, contact the accounting department.

For any question:

① **Accounting department**
Tel: 33 2.40.84.83.68
Fax: 33 2.40.84.95.00
Email : s.richard@nantes.aeroport.fr

Adjustment of charges for the launch of new scheduled airline passenger routes

Pursuant to Advisory Committee decision dated 11.10.2011 -as approved by the French Directorate General for Civil Aviation (D.G.A.C) on 12/29/2011- the Nantes Airport Company (Aeroports du Grand Ouest) may offer "incentives to encourage the launch of a new scheduled airline passenger route".

Eligibility criteria

To qualify for an adjustment of charges for the launch of new scheduled airline passenger routes, this new airline route must serve an airport with no current link with Nantes airport and should also meet the following criteria,

- ⇒ It must be operated as a scheduled flight as defined in the French Civil Aviation Code (Art. D213-1-1)
 - Seats must be available to the public on every flight, either directly through the carrier or its authorised agents.
 - It must connect 2 points or more, either following a published schedule or with such regularity or frequency as to indicate it is part of an obvious systematic series.

This regularity is indeed a necessary condition to help optimise Nantes Atlantique Airport infrastructures.

- ⇒ The newly connected airport must be at least 50 km away from any airport already connected by a flight departing from Nantes.
- ⇒ The new route must be operated by an airline which has duly paid the full amount of all invoices within deadlines, pursuant to conditions laid out in Art. 4.3 of General Terms and Conditions.
- ⇒ The new service must be operated at least twice a week (once outside of weekends) and for 40 weeks per year for any flight of less than 3500 km, and at least once a week for 3 consecutive months for any flight of over 3500km.
- ⇒ Beneficiaries of this adjustment must not transfer their services -or those of a company within an airport system- it served from Nantes Airport to the same catchment area.

Terms and Conditions

Any airline operating a scheduled route meeting the criteria as set out above may benefit from a reduction of the landing fee and passenger charge.

Reduction rates are calculated according to the number of years this service has been operated.

Year 1	80 % reduction on landing fee and passenger fee
Year 2	70 % reduction on landing fee and passenger fee

To qualify for the adjustment of charge, an airline must send a written application to the airport operator specifying the details of the service. The adjustment will then come into force once eligibility criteria have been checked upon.

Any airline willing to operate a scheduled flight and meeting eligibility criteria, which serves the same destination, qualifies for the same reductions which applied to this destination on the first day of competitive bidding.

Any airline receiving subsidies as part of a Public Service Obligation contract (PSO) does not qualify for the adjustment of charges.

This adjustment of airport charges applies to all flights, even if they were not included in the initial programme. Should eligibility criteria not longer be met, the airline will no longer qualify for the adjustment of charges.

For Further details and for contractualisation, please contact Sales Department of the company "Aéroports du Grand Ouest".

For further details:

① Sales Department
Tel: 33 2.40.84.81.27
Fax: 33 2.40.84.84.45
Email : h.bidet@nantes.aeroport.fr

Adjustment of Parking Charges

Pursuant to the Economic Advisory Committee decisions of 11/06/2009 and 11/05/2010, in accordance with article R-224-2-2 of Order No 2005-827 of 20 July 2005 on fees for services provided in airports, the company Aéroports du Grand Ouest (Nantes and Saint Nazaire Airport Company) may offer a reduction on parking charges to any airline operating scheduled flights if they decide to base one or several aircrafts at Nantes airport to operate scheduled flights from there and provided they fulfil the above-mentioned eligibility criteria.

In fact, when an airline bases an aircraft in Nantes Atlantique Airport and operates flights on a regular basis and mostly from that airport, it helps generate very stable traffic (measured as the number of passengers) each day of the week and every week of the year; it is the most efficient way to optimise use of airport infrastructures and to continue developing traffic without having to build additional airport infrastructures whilst spreading out traffic and mitigating peak effects.

Eligibility Criteria

For an airline to qualify for this adjustment of parking charge, it must operate flights on a regular basis and mostly from Nantes Atlantique Airport using aircrafts which fulfil all of the following objective criteria :

⇒ **"Aircraft" is understood in the generic sense, not on the basis of a registration number:**

- It must be operated as a scheduled flight as defined in the French Civil Aviation Code (Art. D213-1-1)
 - Seats must be available to the public on every flight, either directly through the carrier or its authorised agents.
 - It must connect 2 points or more, either following a published schedule or with such regularity or frequency as to indicate it is part of an obvious systematic series.

This regularity is indeed a necessary condition to help optimise Nantes Atlantique Airport infrastructures.

- The airline should operate at least:
 - 10 rotations (outbound/inbound) per week per aircraft, on average, for each season, from Nantes Atlantique Airport,

⇒ **The airline operating this/these aircraft(s) must :**

- generate at least 80,000 passengers per year in Nantes Atlantique Airport on scheduled flights,
- Operate at least one aircraft all year round from Nantes Atlantique Airport,
- The airline should have duly paid the full amount of all invoices within deadlines, pursuant to conditions laid out in Art. 4.3 of General Terms and Conditions.

Terms and Conditions

Any airline fulfilling the above-mentioned eligibility criteria may receive an average daily reduction in parking charges of 37,5% depending on times of the day :

PEAK : 7.00 – 22.00 (local time)	No reduction
OFF-PEAK : 22.00 – 7.00 (local time)	100% reduction

To qualify for this reduction airlines must send a written application to the airport operator specifying number of aircrafts and traffic forecasts. The reduction will then come into force once the operator has confirmed eligibility criteria in writing.

This reduction runs over a 5-year period. At the end of this period, the parties will meet to review the efficiency of the measure and look into terms and conditions for its possible renewal.

Should eligibility criteria no longer be fulfilled, the airline would then forfeit the reduction.

For further details:

① Sales Department
Tel: 33 2.40.84.81.27
Fax: 33 2.40.84.84.45
Email : h.bidet@nantes.aeroport.fr

AIRPORT ASSISTANCE

Airport assistance – handling

Airport assistance at Nantes Atlantique Airport is provided by 5 companies:

① **AIR FRANCE**
Tél: 02.40.84.82.00
Fax: 02.40.84.82.64
SITA: NTEKAAF/NTEKLAF

① **AVIAPARTNER**
Tél : +33 (0)2.51.79.83.77
Mobile : +33 (0)6.29.23.55.72
SITA : NTEATXH
Email : NTE_OPS_Sup@aviapartner.aero

① **HOP !**
Tél: 02.40.84.82.24
Fax: 02.40.84.82.74
SITA: NTEKKYS

① **ALYZIA**
Tél : 06.43.63.88.29
Email : groundopsNTE@alyzia-province.com
SITA : NTEKAXH

① **GH TEAM**
Mobile : +33 (0)6.83.65.75.47
Email : trafic-piste.GHTeamNTE@gh-team.com
SITA : NTEGHXH

Runway shuttle

Shuttle provision is governed by the usage constraints governing scheduled commercial flights.

For further details:

① **Operations Department**
Company "Aéroports du Grand Ouest"
Tel: 33 2.40.84.81.53
Fax: 33 2.40.84.95.01
SITA: NTECHXH
Email : coordoexploit@nantes.aeroport.fr

In accordance with the decision of Economic Advisory Commission of Nantes Atlantique Airport dated 10/20/2008, cost of this service is included in parking fees.

The use of nose-in parking stands (as detailed below) does not require the use of the shuttle.
Any demand of provision of the shuttle on these parking stands will be invoiced to the aircraft operator.

Nose-in parking stands :

- India, Juliett, Hotel
- Lima n°1 à 5
- Parking stands n°1 à 7

Rates as from 04/01/2017

Per local time airplane movement	EURO Excl VAT
Airplanes with a maximum take-off weight ≤ 8 tons	19,87
Airplanes with a maximum take-off weight > 8 tons	49,74

Gangways

For further details:

① **Operations Department**
Company "Aéroports du Grand Ouest"
Tel: 33 2.40.84.81.53
Fax: 33 2.40.84.95.01
SITA: NTECHXH
Email : coordoexploit@nantes.aeroport.fr

Rates as from 04/01/2017

All gangway use shall be subject to a docking fee. Gangway usage periods shall not exceed 1hr as of aircraft/gangway docking. In the event that periods of use exceed said limit, the airline in question shall be billed for a new docking operation.

Per docking operation:	58,51 EUROS Excl VAT
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Other services

For further details:

① **Safety / security department**
Tel: 33 2.40.84.96.69
Fax: 33 2.40.84.97.50
Email : v.ardouin@nantes.aeroport.fr

Rates as from 04/01/2017

	EURO Excl VAT
Parking area cleaning services (1)	171,94

(1) The need of the Safety airport department further to discharge of hydrocarbon, fats or other products on parking stands, is systematiccally charged to the flight operator (on the basis of the form filled by the Safety airport department and signed by the customer and/or his representative).

The tariff given above is for a basic service. In case of strong pollution the operator will have to support the real cleaning up costs.

Catering

For further details:

① **S.R.N.A. Actair**
Tel: 33 2.40.84.83.16
Fax: 33 2.40.84.84.95
Email : christophe.halasz@elior.com

AIRPORT CONTACTS

Please dial 33 2.40.84 followed by the number of the person you wish to speak to.

AERONAUTICAL OPERATIONS DEPARTMENT 83.70

Rent of rooms, pass B.Flyer 0 892 568 800 (*)
(*) Cost of call : 0,40€ TTC per minute

FINANCIAL DEPARTMENT 83.46

Billing information 83.45
Collection agent, providing rate simulations 83.45
Request of tariff 96.76

MARKETING DEPARTMENT 84.46

DEPARTMENT TRADES AND SERVICES

Premises leasing, service development, parkings facilities information and subscriptions.

New services manager : 95.33
Parking : 81.31
Parking information : 0 892 568 800 (*)
(*) Cost of call : 0,40€ TTC per minute

SALES DEPARTMENT 81.27

Special receptions, external relations, traffic studies & development, air freight information

SAFETY AIRPORT DEPARTMENT 81.18

TECHNICAL DEPARTMENT 81.29

Technical and maintenance personnel services.

PURCHASES DEPARTMENT 81.33

DOMANIAL DEPARTMENT 95.34

ENVIRONMENT 95.05

TECHNICAL DEPARTMENT 81.29
